



Meeting Openers

Resources from around the World



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Meeting Openers

A Peacock in the Land of Penguins

Build a corporate culture of creativity and capture the talent, energy and commitment of all employees. *A Peacock in the Land of Penguins* brings new insight to an important topic – cultivating new ideas instead of “business as usual”. BJ Gallagher and Academy Award winning writer Warren H. Schmidt originally teamed-up to release *A Peacock in the Land of Penguins* and it became an instant classic. This updated, gift-book edition comes with a short DVD version of this best selling story.

Follow Perry the Peacock as he makes his journey from the Land of Learning to the Land of the Penguins and ultimately the Land of Opportunity. This story echoes one that is unfolding each and every day in organisations all across the country – how to build a corporate culture of creativity and capture the talent, energy and commitment of all employees.

"If you're interested in new ideas for making yourself and your organisation successful, read this little book." - Ken Blanchard

To find out more or enquire about MULTIPLE DISCOUNTS please contact us!

Duration: 4 Minutes & Book
Purchase: \$89 +GST
Producer: The Simple Truths Range

A Second Chance

“Everyone deserves a second chance. Not only those you work with, or the people in your family, but you too. A second chance because you believe in you.”

Everyone deserves a second chance. A real, life-changing event that’s so much more than back to business as usual. A Second Chance is the new, inspirational short programme for all employees.

Based on the second chance choice Robert Frost made before his first poem, The Road Not Taken, was finally published, this film provides trainers and presenters with a tool to inspire people to take risks and move forward.

Duration: 4 Minutes
Purchase: \$390 +GST
Producer: Starthrower U.S.A.

Accentuate the Positive

Inspiring and motivating your workforce at the beginning or the end of your conference or meeting

Looking for a way to add some positive energy to your training session or meeting? This light-hearted program features the enchanting animals of SeaWorld in an entertaining presentation filled with plenty of personality and memorable music. Accentuate the Positive is also a perfect prelude or close to your Whale Done!™ training experience.

Duration: Minutes
Purchase: \$390 +GST
Producer: Vision Point U.S.A.

Activating Attitude

What a great way to start any meeting! Or any day, for that matter!

Activating Attitude! a 4-minute meeting opener, sets the tone and stage for employees and managers alike to approach the workday (and any issues that may arise) with a positive attitude and a smile.

Health, productivity and happiness are all affected by one’s attitude at work, and this vibrant and charming new meeting opener addresses all these issues. Using bright and energetic animations, exciting music and thought-provoking messages, **Activating Attitude!** is sure to get you and your audience off to a great start, no matter what the meeting is about!

Key Highlights:

- Great tips to gain a positive attitude, and keep it!
- Interesting facts about the powers of positive attitudes in the workplace!
- Inspiring and energetic music to activate positive attitude in your audience!

THIS ITEM IS PART OF A SERIES - Check out the entire series, LifeLine Series , and Check out these individual items in the series:

- Stress Tacklers!
- Unlocking Conflict!

Duration: 4 Minutes
Purchase: \$390 +GST
Producer: ATS Media U.S.A.

Bounce Back

Keep your meeting alive!

Two and half minutes of sports smashes and crashes with high impact music. Viewers will laugh, they'll go "ouch", and they'll be well and truly shaken up. By the end they'll learn, as the closing message points out, that after each of those smashes and crashes, these sportspeople got back up, dusted themselves off and started again. It's a story of perseverance for use in any training session or conference.

Duration: 3 Minutes
Purchase: \$295 +GST
Producer: Training Point Australia

Brain Power

Exercise Your Mind at the Brain Gym!

A Treasure Chest of Learning Resources all on one DVD.

The outstanding DVD compilation has everything you need to deliver your training session on innovative thinking, including;

- **Classic 11 minute video Brain Power (digitally remastered)**
- **Articles**
- **Mind-Bending Puzzles**
- **Odd-Ball ideas to shake your Brain**
- **Slides**
- **White Papers**
- **Quotes by Well Known Thinkers.**
- **Recommended Reading List relating to Thinking Skills**

ALL DOWNLOADABLE AND REPRODUCIBLE at no extra charge!

Each activity, workshop materials, exercises and presentation aids presented in digital media formats, have been carefully selected from Dr Karl Albrecht's favourite collection.

Remember the original?

This unique 20th ANNIVERSARY EDITION of the timeless Meeting Opener based on the book by Karl Albrecht, is now available in an enhanced DVD format

Veteran actor, John Houseman uses brain teasers to illustrate three principles of perception. Houseman's Academy Award winning performance a Professor Kingsfield in *The PaperChase* is wonderfully recreated in a law school setting with all the anger, dry wit and concern for learning for which most audiences remember him. The viewer is admonished not to make his/her next meeting just another case of "collective stupidity".

This perennial best-seller is a gold mine of ideas and methods for improving your thinking processes. Karl Albrecht gives you a useful model of effective thinking

and shows you how to become a more innovative and adaptive thinker, decider, and problem solver. He explains how to develop important attitudes and thinking habits that will help you in all situations.

You will learn to become more creative, open-minded, and positive. **Brain Power** is chock-full of captivating ideas, humorous illustrations, examples, exercises, puzzles, games, quotations, and tips--all aimed at helping you think better.

Duration: 11 Minutes
Purchase: \$890 +GST
Producer: Karl Albrecht International U.S.A.

Credibility Through Honesty (part of the Service Impact Series)

A new customer service scenario, designed for today's high-efficiency, money-saving training needs.

In Part 1, an overwhelmed service representative, Terry, receives a call from a frustrated customer, Justine. When Terry realises he forgot about Justine's case, he tries to end the call before his manager finds out. He refuses to admit his mistake, then lies. When caught by Justine, he blames his company and reveals sensitive inside information. When Justine asks to speak with his manager, Terry lies about his name and hangs up, costing the company a valuable customer.

In Part 2, Terry approaches the same situation differently. He promptly admits his mistake and apologises. He takes responsibility and ownership, immediately schedules corrective action, and accommodates Justine. He solves the problem, and wins another satisfied customer.

The NEW Service Impact!™ series of training videos is designed to be used for meeting openers, training, and more! And with a feature-packed facilitators guide on CD-ROM, you'll have all the tools you need to make training easy – and successful.

Other titles in this series are as follows:

- The Angry Customer
- Cross Cultural Communication
- Dimensions of Service
- Levels of Learning

Duration: 5 Minutes
Purchase: \$390 +GST
Producer: Engaging Training U.S.A.

**Enquire about
Renting**



Differences

Look at Diversity From a Different Perspective!

Differences is a short program created to help people explore and discuss their own differences and similarities through the "voices" of dogs.

Written and produced by BJ Gallagher, co-author of the best-selling diversity classic, *A Peacock in the Land of Penguins*, this new video begins by exploring our differences and ends by discovering how much we have in common.

Duration: 4 Minutes

Purchase: \$390 +GST

Producer: Starthrower U.S.A.



Dimensions of Service (part of The Service Impact! Series)

In **Dimensions of Service**, you'll discover the secrets of improving customer satisfaction by seeing all facets of the client experience. Larry is a manager facing declining customer satisfaction. He launches a new initiative to speed up response time – but satisfaction actually goes down. We see this happen when a customer, Justine, doesn't receive a call back as promised, and is frustrated that her issue hasn't been resolved. The service rep Stacy – who is proud of her job and always does what management asks – counters that she is doing her job: answering phones quickly.

Larry's superior, Wendy, explains that you need to understand all dimensions of service to achieve first-class customer satisfaction. He tries a new initiative, looking at all dimensions of service. When Larry starts measuring other facets such as resolution time, Stacy enjoys the additional challenge and resolves issues quickly. When Stacy informs Justine that her issue will be resolved shortly, she wins another satisfied customer.

The **NEW Service Impact!™** series of training videos is designed to be used for meeting openers, training, and more! And with a feature-packed facilitators guide on CD-ROM, you'll have all the tools you need to make training easy – and successful.

Other titles in this series are as follows:

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- Cross Cultural Communication
- Levels of Learning

Duration: 5 Minutes

Purchase: \$390 +GST

Producer: Engaging Training U.S.A.

Eat That Frog!

Stop Procrastinating! If you want to get organised, if you want to simplify your life, the answer is read ... Eat That Frog!

"Eat That Frog!" cuts to the core of what is vital to effective time management in 21 practical steps. Eat that Frog! Has sold over 500,000 copies, give this book to every member of your team, with the free DVD!

There's an old saying that says...“If the first thing you do when you wake up in the morning is eat a live frog, then nothing worse can happen for the rest of the day!” The author Brian Tracy says that your “frog” should be the most difficult item on your things to do list, the one where you're most likely to procrastinate; because, if you eat that first, it'll give you energy and momentum for the rest of the day. But, if you don't...and let him sit there on the plate and stare at you while you do a hundred unimportant things, it can drain your energy and you won't even know it.

In *Eat That Frog!* Brian cuts to the core of what is vital to effective time management: decision, discipline and determination. In 21 practical steps, he will help you stop procrastinating and get more of the important tasks done...today! **Here is a sampling of what you'll learn in this book:**

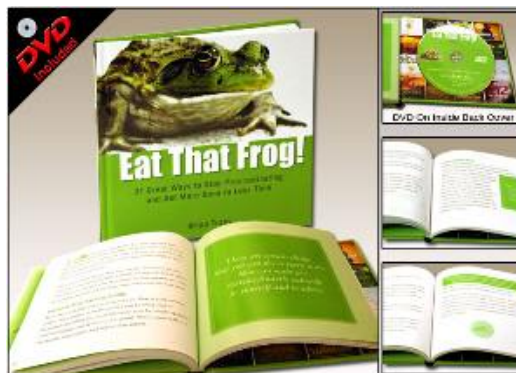
- Set the Table
- Apply the 80/20 Rule to Everything
- Practice Creative Procrastination
- Focus on Key Result Areas
- Apply the Law of 3
- Identify Key Restraints
- Slice and Dice the Task
- Single Handle Every Task

To find out more or enquire about MULTIPLE DISCOUNTS please contact us!

Duration: 2 Minutes & Book

Purchase: \$89 +GST

Producer: The Simple Truths Range



Either Way You're Right - Revised Version

Learn from the hard-won triumphs of Dan Jansen, Steven Spielberg, Oprah Winfrey, and more!



This inspiring video is a message of hope for people who let their perceived limitations get in the way of success. Even the most pessimistic viewers will learn how to set their sights higher--both personally and professionally. They'll come face to face with some of the greatest personal triumphs of our time--stories of people who overcame incredible obstacles to push the envelope of success.

This updated version of Either Way You're Right is perfect for department meetings, career development programs, technical training, brainstorming sessions, management seminars...and much more.

It's the ideal way to foster a lasting "can do" attitude. It's guaranteed to help viewers rethink what's holding them back from excellence!

KEY LEARNING POINTS

- How to maintain your stamina for reaching your goals
- How to believe in your dreams, regardless of age or disability
- How to practice perseverance in the face of criticism
- How to quit dreaming and take action

Duration: 8 Minutes

Purchase: \$890 +GST

Producer: Coastal U.S.A.

3 Easy Ways to Order

By email...

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Extraordinary

Why be ordinary when there are so many ways to be Extraordinary!

Why not have passion in everything you do?

Why not be courageous?

Why not have a positive attitude?

Why not find beauty in everything?

Why not be a leader? A coach? A mentor?

Why not do something you've never done before?

Why not dream big?

Why not have conviction, character, value?

Why not attack every problem with determination?

Why not believe in yourself?

Extraordinary features colourful inspiring images, video and words set to upbeat motivational music. A great way to open or close any meeting, Extraordinary will put your group in the right frame of mind for success.

A Visually stunning and effective meeting/conference opener or closer.

Duration: 3 Minutes

Purchase: \$390 +GST

Producer: ABC Training

Father and Son

Open people's minds with this versatile and intriguing meeting opener!

You've probably heard the story about the Father and Son who are on their way to a camping trip in the mountains when there're involved in a terrible car accident. The son is badly injured and airlifted to the hospital. The surgeon rushes into the ER, takes one look at the boy and exclaims, "Oh no, I can't operate on this boy, he's my son." How can this be?

If you don't know the answer, order a preview of this program today to find out. If you do know the answer, you'll probably remember the first time you heard this story and how effective it was.

By dramatically depicting the Father and Son tale, this versatile meeting opener enables you to open people's minds to question old ways of doing things:

- think outside the box
- change perceptions
- learn new paradigms

Use it for training in: Problem Solving, Change, Creative Thinking, Harassment/Discrimination Prevention

Duration: 8 Minutes

Purchase: \$390 +GST

Producer: Our Bizniss Australia

Future

"If you can see change not as an enemy, but as a welcome friend, you will control the most valuable prize of all - The Future" There is a continual and accelerating process of change occurring in the workplace. It is often difficult to overcome people's fears of change and achieve open discussion. This program uses exciting visual images to explain that fear of change is nothing new. It exists in most of us, but the real winners are those who grasp the opportunities the future offers and don't hide from them. This seven minute program encourages an open attitude to the future and the changes which get us there. It is a great starting point for any conference, meeting, or training session where the aim is to discuss anything new. It is perfect for anyone who believes in the future.

Duration: 7 Minutes
Purchase: \$395 +GST
Producer: Training Point .Net

Good Company

Good Company is a fun, hip-hop music video designed for young employees. It features fifty famous folks at their first jobs, and is an upbeat way to remind employees that no matter where they are in their career, success happens one step at a time. When combined with the **Celebrity Career Quiz and the "Traits of Successful People" discussion** (included in the Leader's Guide), this program delivers a fun and motivational way to boost employee morale and work ethic.

Steps to Success:

- Set a Clear Goal.
- Commit to Work Hard.
- Don't Quit when Others Do.

Duration: 3 Minutes
Purchase: \$390 +GST
Producer: Media Partners U.S.A.



Great Quotes From Great Leaders

This beautiful gift book contains a free DVD, and 160 pages with 75 wonderful photographs and over 400 great quotations from leaders in all walks of life. Great Quotes from Great Leaders is the perfect inspirational holiday gift for customers, friends and family. It's guaranteed to be treasured.

"Being in the printing business, I know a beautiful book when I see it, and... this is a beautiful book! Once I started reading it, I could not put it down. It's the ultimate customer gift!"

Tom Rohlfig - President, Pinnacle Press

To find out more or enquire about MULTIPLE DISCOUNTS please contact us!

Duration: 4 Minutes & Book
Purchase: \$89 +GST
Producer: The Simple Truths Range



Has That Buck Stopped Yet?

Responsibility – every individual in every workplace has it, but sadly, there are some who don't take it.

This fun, animated program features Tom, an experienced employee who is responsible for inducting Buck, a new recruit, into his organisation. When Tom tries to pass the buck on Buck, we see the consequences for all involved.

This entertaining DVD provides excellent discussion-starting material on responsibility in the workplace, and the subsequent benefits to individuals, work teams and for the entire organisation.

Key Training Points:

- Job specific responsibilities
- Collective responsibilities
- Awareness and communication

Duration: 6 Minutes
Purchase: \$695 +GST
Producer: Training Point Australia

How do you put a Giraffe in the Refrigerator?

If meetings and training sessions are an essential part of your organization, you know the importance of getting off to a good start. If your goal is to get everyone to contribute, this quick and quirky video is the way to achieve it. It will challenge any audience to think right out of the gate - and out of the box. Using fun riddles and entertaining animation, this short video will supercharge every one's brain before the real business of the session begins.

Key Points:

- Consider simple answers before looking for complicated ones.
- Think about the consequences of your actions.
- Use all available information.
- Focus on the big picture, not just a small part of it.

Duration: 10 Minutes

Purchase: \$390 +GST

Producer: Advanced Media U.S.A.

I Wish My Manager Would Just

Twenty-five thousand employees can't be wrong...when it comes to knowing what managers and supervisors can do to make their workplaces more productive, efficient and rewarding. Based on candid responses gathered in a large-scale, five-year survey, this programme helps managers and supervisors consider the impact--positive and negative--that their management styles have on employees. It's a refreshing and honest look at the relationship between employees and managers.

Open or close your next meeting or training session with this title

Duration: 6 Minutes

Purchase: \$390 +GST

Producer: Vision Point U.S.A.

Inspiration 365 Days a Year

Start each day with a motivating thought from Zig Ziglar himself. If you love quotes, you will love this book and the short inspirational DVD movie.

One of the best quotes from Zig Ziglar is, *"People often tell me motivation doesn't last, and I tell them that bathing doesn't either. That's why I recommend it daily."*

This quote sums up the reason for this book – we all need daily motivation to keep us going in the right direction. Beautifully designed with wonderful photos, this gift book has an inspirational thought for each day of the year. It is a collection of quotes from Zig himself, and many others that have motivated him over the years.

Zig Ziglar is a legend when it comes to motivating and inspiring others; and we're honoured to add **Inspiration...365 Days a Year**, to our gift book collection.

To find out more or enquire about MULTIPLE DISCOUNTS please contact us!

Duration: 4 Minutes & Book

Purchase: \$89 +GST

Producer: The Simple Truths Range

INSPIRATIONAL Cards

These fantastic, inspirational cards are the perfect inspirational message to give to your employees, they can be used as reminder items for any training session, ... or simply as a gift!

Use them to say "Thank You" or to compliment a particular theme throughout your organisation, such as "Diversity" or to keep spirits up when you are going through a major or difficult change.

Each box contains 30 individual "pop-open" Window Cards.

Once the Window is 'popped-open' you will find that each of the 30 cards contain a different inspirational quote, written by the famous to the anonymous, historical and contemporary.

There are many different topics available, including:

- Believe
- Brilliance
- Celebrating Diversity
- Dream
- Never Quit
- Reach For The Stars
- Success
- Thanks
- Whatever It Takes
- Practice Kindness
- Hero

Please contact Kroon Training Services for more information



Kangaroo

Everyone wants to know how to be happy at work... Motivational session-starter on happiness at work and caring for others.

Dooley, the kangaroo, has lost his hop. You might say he is 'unhappy'! Valmay, the koala and a local motivational specialist, teaches him the key to happiness.

Dooley learns that if you care for your customers, support your team colleagues and show concern for your employees, you will feel healthier, live longer and feel happier at work!

Kangaroo is a fully animated video, perfect as a session starter, motivational video or useful as a tool in customer service training, team building and leadership development.

Duration: 7 Minutes

Purchase: \$390 +GST

Producer: Ash Quarry Australia

Lessons From Geese

Taking truly beautiful footage of Geese in flight, it overlays with beautifully animated graphics, the well-known "Lessons from Geese".

The video can be used in a number of ways:

as an inspirational session starter when focusing on the team is a key issue

as the basis for a comprehensive training session to discuss in details its key points which include:

- building a sense of community and trust
- work with others going in our direction
- share the hard work for best results
- encourage the team
- stand by the team in difficult times

The dramatic footage is set to the musical background of 'Groovin with Mr Bloe', an inspirational piece of music that will help wrap your viewers into the messages of the film. You can use this video over and over with every group in your organization. It will lift the mood and help you develop commitment to peak performance, both within individuals and teams.

Duration: 2 Minutes

Purchase: \$590 +GST

Producer: Training Point Australia



Levels of Learning (part of the Service Impact Series)

Use this NEW release as an effective and quick way to get your message across!

In **Part 1**, Carlos is an experienced rep – he knows the product backwards and forwards, and assumes everyone else does too. That's his fatal flaw: he's an unconscious competent: highly skilled, but doesn't realise it. His customer Justine, in contrast, is a conscious incompetent: she doesn't know the product – filling her with anxiety. So when Justine calls Carlos, he's frustrated and Justine receives no useful help. Carlos's co-worker Stacey, in contrast, is an unconscious incompetent: she's clueless and doesn't know it. So when a customer calls, she flippantly admits she doesn't how to help him – making herself and the company look bad.

In **Part 2**, Angela is an experienced rep, patient and helpful with those new to the product. She's a conscious competent: highly skilled and (humbly) knows it. Her customer Warren, in contrast, is having technical trouble – which makes him anxious about his job and reputation. Angela is instantly aware of Warren's inexperience, puts him at ease, and solves the issue. New rep Mia, like Warren doesn't know the software, and is painfully aware of the fact, afraid of how it makes her look on the job. So when Mia receives a call she doesn't know how to handle, Angela recognises the situation, puts her at ease, and effectively guides her in helping the customer

The NEW Service Impact!™ series of training videos is designed to be used for meeting openers, training, and more! And with a feature-packed facilitators guide on CD-ROM, you'll have all the tools you need to make training easy – and successful.

Other titles in this series are as :

- The Angry Customer
- Credibility Through Honesty
- Cross Cultural Communication
- Dimensions of Service

Duration: 5 Minutes

Purchase: \$390 +GST

Producer: Engaging Training U.S.A.



Lincoln

The stirring story of one man's journey through life. Through many adversities and failures, he did not give up. He kept trying and finally succeeded in becoming one of the greatest presidents of the United States.

This video is a great motivational session starter, especially for those groups tending towards the negative.

Duration: 2 Minutes

Purchase: \$390 +GST

Producer: Training Point Australia

My Idea

Has your organisation ever despaired at the ability to create ideas that aren't then capitalised? Did you ever wonder why a team could seem so dynamic at meetings it holds, only to never take action? My Idea could be just the session starter you need to get people focused on progress and action rather than just creative idea generation.

Two good Aussie blokes sit at the end of a wharf discussing the morning's newspapers story on the success of a great idea. Their conversation will start your people discussing how they can action the next big idea.

Duration: 2 Minutes

Purchase: \$390 +GST

Producer: Training Point Australia

Paper Airplanes

Unleash the Power of Innovation & Creativity with this great book -a perfect way to kick off any team meeting! This makes a wonderful employee gift to spark imagination and to build a culture of innovation.

You will be completely surprised at the innovation and outside of the box thinking that reveals itself in this wonderful story. The perfect way to jumpstart creativity with your own team.

This book will open your eyes to the wonders of creativity and innovation. Once you read it you'll never think the same. **Michael McMillan** is a creative genius, author, director and acclaimed graphic designer. *Paper Airplane* is a thought-provoking story about vision, courage and a sixth grader's unique response to a class project. This book provides valuable insights on creative thinking, questioning the norm, and taking action to transform problems into new opportunities.

To find out more or enquire about MULTIPLE DISCOUNTS please contact us!

Duration: 4 Minutes & Book

Purchase: \$89 +GST

Producer: The Simple Truths Range

People

This programme is NOT just a meeting opener. It is a session anchor, an essential tool for every programme you conduct.

Have you been looking for that one video you can use in all of your...

- Leadership
- Management Training
- Supervisory Training
- Interviewing
- Performance Appraisal
- Personal and Career Development
- Values
- Coaching
- Interpersonal Skills
- Diversity
- Harassment
- Conflict
- Listening
- Customer Service
- Teamwork
- ...and any other communication-based program you conduct?

People is a visually engaging 4-minute launching point to any session you're conducting on these topics. It's a video that won't interfere with the skills you teach; it only reinforces what you've already developed.

People was originally inspired 7 years ago by a mere three lines from a poem, and was more recently impassioned by observing the outpouring of global humanity after the unfortunate tragedies of our new century.

It's interesting to observe how the world drops all of its prejudices and differences and rushes to the aid of those in need, regardless of race, religion, country or political differences during times and events such as these.

People beautifully illustrates the potential of these universal human traits of kindness, generosity, and respect in our workplaces. This powerful, 4-minute video gets to the heart of the one thing that unites all people on earth. This one thing is the key to success in all our relationships.

Duration: 4 Minutes

Purchase: \$695 +GST

Producer: Workplace Publishing U.S.A.

**Enquire about
Renting**



Preventing Harassment, Promoting Respect

Start your meeting or training session with this three-minute film and engage your audience from the very first moment. This video is a fast-paced, though provoking introduction to the topic of sexual harassment in the workplace.

Music, graphics, live action and narration work together to grab attention and reinforce the key learning points. This video can be used effectively in conjunction with many other full-length training films, particularly "With All Due Respect" and "A Policy Is Not Enough", as a stand-alone video enhancing your existing presentation, as a meeting opener, in employee orientation, or as a brief refresher regarding your organisation's anti-harassment policies.

Key Messages:

- Sexual harassment complaints have doubled over the past decade.
- Your organization expects its employees to stop engaging in behaviour that could be considered harassment, and act when harassment is observed.
- Quid Pro Quo, hostile environments, same-sex harassment, and third party harassment are all forms of sexual harassment.

Duration: 3 Minutes

Purchase: \$390 +GST

Producer: Edge Training U.S.A.

Sales Motivation

This book and free DVD is a salesperson's best friend – keep it close by for when you need an instant shot of inspiration

Packed with wisdom and energy, these quotes will fire your passion and help you to become all you can be. You will find quotes about Action, Attitude, Balance, Belief, Challenges, Commitment, Service, Success, Dreams, Failure, Habits, Passion, Perseverance plus 12 other key categories. *Since they are organised into themes, its' easy to find exactly the encouragement you are looking for on any given day.*

Sales Motivation is beautifully designed and loaded with quotes and stories that are guaranteed to inspire, encourage and motivate when you need it most. A perfect "take-away" for your next sales meeting or convention.

To find out more or enquire about MULTIPLE DISCOUNTS please contact us!

Duration: 3 Minutes & Book

Purchase: \$89 +GST

Producer: The Simple Truths Range

SMART START Series

SMART-START® - Short programs with BIG ideas to jumpstart conversations on critical issues. Listed below is an alphabetical list of SMART-START® videos, all available in DVD or VHS.

SMART-START® Attitude

It's All in How You Look at It

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about attitude.

SMART-START® Business Ethics

Integrity at Work

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about business ethics.

SMART-START® Coaching

It Takes Work

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about coaching.

SMART-START® Conflict

Resolving Conflict

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about resolving conflict.

SMART-START® Customer Service

Think Like a Customer

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about customer service.

SMART-START® Diversity

What is Diversity?

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about diversity.

SMART-START® Employment Law

The Manager and The Law

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about employment law.

SMART-START® Generations

Bridging the Gap

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about working in a multigenerational workplace.

SMART-START® Harassment & Discrimination

It's More Than You May Think

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about harassment and discrimination.

SMART-START® Integrity

The Way We Do Business

This compelling video combines text and music to communicate the important role a manager or supervisor plays in promoting an organizational culture of ethical conduct and compliance.

SMART-START® Interviewing

Hire the Right Person

This video combines text and music to communicate the most important responsibility of an interviewer-- hiring the right person.

SMART-START® Leadership

The Myth & The Reality

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about leadership.

SMART-START® Motivation

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about motivation.

SMART-START® New Supervisor

So, Now You're the Boss

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about becoming a supervisor.

SMART-START® Performance Appraisal

What It's Really All About

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about performance appraisals.

SMART-START® Presentations

What IS a Presentation?

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about presentations.

SMART-START® Problem Solving

What's Your Problem?

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about problem solving.

SMART-START® Respect

It Just Takes a Little Respect

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about respect.

SMART-START® Sales Truths

This clear-cut, video combines text and music that will energize a group and share the fundamental truths of successful selling.

SMART-START® Sexual Harassment

It's Everyone's Responsibility

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about sexual harassment.

SMART-START® Taking Care of Your Future

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about having the right type of attitude to achieve success.

SMART-START® Workplace Violence

Before It's Too Late

This video uses inspiring quotes wrapped around music, visual images and graphics to energize your audience about workplace violence.

For information on multiple discounts please contact us!

Duration: 5 Minutes Each
Purchase: \$390 +GST Each
Producer: Vision Point U.S.A.

Stephen Covey on Leadership

Stephen Covey on Leadership: Gaining New Insights on Leadership

Does personal leadership play a role in an organisation's success? Dr. Stephen Covey, internationally respected



leadership authority, lends his insights to this memorable program. Covey's thought-provoking ideas and other famous quotes share the screen with workplace scenes and images of nature's beauty, all gracefully enhanced by music. This inspiring short program (including discussion guide) is ideal to kick off or close any leadership development event.

Duration: 6 Minutes
Purchase: \$390 +GST
Producer:

Stress Tacklers

Time to tackle stress around your workplace? Then look no further!

In this fast-paced and entertaining meeting opener, **20 helpful Stress Tacklers!** are presented to assist anyone in managing day-to-day stress. Informative and fun, **Stress Tacklers!** is a great way to learn how to take control of the stress in the workplace.

Key Highlights:

- Practical and innovative solutions to handling personal and workplace stress.
- Helpful methods to achieve harmonious workplaces and good stress-reduction practices.
- Inspiring and energetic animations set to exciting music grab attention and entertain while educating.

Duration: 4 Minutes

Purchase: \$390 +GST

Producer: ATS Media U.S.A.

The Angry Customer (part of The Service Impact! Series)

Use this NEW release as an effective and quick way to get your message across!

In **Part 1**, service representative Carlos violates every rule of handling an upset customer, from blaming the client to refusing ownership of the issue. The customer, Warren, quickly escalates from annoyance to frustration, then from infuriation to hostility. Carlos accuses Warren of being abusive, and ends the call.

In **Part 2**, Warren calls back and Angela takes over. Calm and professional, she knows the four steps to calming angry customers: allow them to vent, empathize, refocus away from emotion and toward the issue, and use closed-ended questions to satisfy. She acknowledges Warren's frustrations, but skilfully changes the focus to the issue. Angela turns conflict into collaboration, solves the issue, and profits from another satisfied customer.

The NEW Service Impact!™ series of training videos is designed to be used for meeting openers, training, and more! And with a feature-packed facilitators guide on CD-ROM, you'll have all the tools you need to make training easy – and successful.

Other titles in this series are as follows:

- Credibility Through Honesty
- Cross Cultural Communication
- Dimensions of Service
- Levels of Learning

Duration: 5 Minutes

Purchase: \$390 +GST

Producer: Engaging Training U.S.A.

The Great Minds Meeting Opener Complete Series

Inspiring quotes from some of history's greatest minds set to dramatic music and coupled with classic footage, come together to create a motivational meeting opener like no other.

Let world figures such as Winston Churchill, John F. Kennedy and Martin Luther King inspire, motivate and teach you through their own words. This simple, yet powerful series features opening themes that will apply to every part of your organisation, including leadership, teamwork, attitude, creativity, and integrity. A great way to start any meeting or training session, the Great Minds will put your group in the right frame of mind for success.

Each DVD may be used separately or as this complete series (series includes significant discount).

Titles in the DVD Series include:

The Great Minds on Attitude

This DVD video contains inspiring quotes on attitude from:

- William James
- Lou Holtz
- Nelson Mandela
- Mark Twain
- Winston Churchill
- Rosa Parks
- Mahatma Gandhi
- Henry Ford
- Dr. Martin Luther King, Jr.
- Pearl S. Buck
- Louis Pasteur
- Harriet Beecher Stowe
- Thomas A. Edison
- Ralph Waldo Emerson

The Great Minds on Character & Integrity

This DVD video contains inspiring quotes on character and integrity from:

- Oprah Winfrey
- Benjamin Franklin
- John F. Kennedy
- Abraham Lincoln
- Theodore Roosevelt
- Rosa Parks
- Pearl S. Buck
- Ralph Waldo Emerson
- Mark Twain
- Eleanor Roosevelt
- Dwight D. Eisenhower
- Dr. Martin Luther King Jr.

The Great Minds on Creativity, Innovation and Imagination

This DVD video contains inspiring creativity, innovation and imagination quotes from:

- Albert Einstein
- Franklin Delano Roosevelt
- Marie Curie
- Mark Twain
- Henry Ford
- Alexander Graham Bell
- Thomas Edison
- Neil Armstrong
- Orville Wright
- John F. Kennedy
- Winston Churchill
- Frank Lloyd Wright
- Abraham Lincoln

The Great Minds on Leadership

This DVD video contains inspiring leadership quotes from:

- Mark Twain
- Winston Churchill
- John F. Kennedy
- Theodore Roosevelt
- Harry S. Truman
- Dwight Eisenhower
- Franklin Delano Roosevelt
- Woodrow Wilson
- Martin Luther King Jr.
- Vince Lombardi

The Great Minds on Motivation

This DVD video contains inspiring leadership quotes from:

- Winston Churchill
- John F. Kennedy
- Helen Keller
- Amelia Earhart
- Martin Luther King Jr.
- Christopher Reeve
- Vince Lombardi
- Muhammad Ali
- Aristotle
- Franklin Delano Roosevelt
- Theodore Roosevelt
- Marie Curie
- George Washington
- Eleanor Roosevelt

The Great Minds on Respect, Tolerance & Diversity

Inspirational quotes on respect, tolerance and diversity from:

- Mark Twain
- Mahatma Gandhi
- Martin Luther King
- Albert Einstein
- James Ellison
- Franklin Thomas
- Sandra Day O'Connor
- Jimmy Carter
- Mother Teresa
- John F. Kennedy
- Franklin Delano Roosevelt
- Ralph Waldo Emerson

The Great Minds on Teamwork

This DVD video contains inspiring teamwork quotes from:

- Andrew Carnegie
- Benjamin Franklin
- Pat Riley
- Helen Keller
- Henry Ford
- Vince Lombardi
- Harry S. Truman
- Lou Holtz
- Stephen Covey
- Albert Einstein
- Margaret Mead

Duration: Approx 3 Minutes

Purchase: \$390 +GST Each

Producer: ABC Training U.S.A.

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The Journey- Reflections on Change

The legendary Indian-Pacific train joins the Indian and Pacific Oceans as it traverses the vast continent of Australia. It courses along the longest section of straight track on the planet.

A camera locked on to the front of the train presents stunning images of changing light, weather and landscapes. These present the perfect metaphor for the journey of change that we all must travel.

This new session starter is for every session where change and an open mind are needed. Your 3-minute journey offers a meaningful and insightful look at this most vexing of all topics. Evocative music and beautiful scenery are gently interrupted by quotes from some of the world's leading thinkers. Each quote talks about change. It deals with the imperative to change and the need to adapt to the circumstances we face.

This film will beautifully open or close any meeting where change will be the essence of the discussion

Duration: 3 Minutes
Purchase: \$390 +GST Each
Producer: Training Point Australia

The Leader

Great Motivational quotes on the topic of leadership!

Perfect for opening your training session, speech or presentation...and cementing your message and making it a memorable one! This inspirational video will "open the minds" in your audience and generate creative and thought-provoking discussion on the topic of leadership. As the quotes float by on screen, they'll help inspire, motivate and "warm up" your audience.

Use to open, close or break up a meeting, conference or training session.

Duration: 5 Minutes
Purchase: \$390 +GST
Producer: Coastal U.S.A.



The Life Line Series

What great ways to start a meeting! Or any day, for that matter!

The LifeLine Series is a fun and positive approach to the workplace, addressing important issues of attitude, conflict and stress.

This three-DVD Pack is a sure way of helping to overcome some of the most pervasive problems in the workplace today.

Take the complete series or ask us about usage of individual titles...

See:

- Activating Attitude!
- Stress Tacklers!
- Unlocking Conflict!

Duration: 4 Minutes Each
Purchase: \$
Producer: ATS Media U.S.A.

The Odd Squad

This is an introductory video dealing with Diversity using the metaphor of the Zebra. Suitable for any programme dealing with diversity; values; equity; similarities; differences and human uniqueness. Understanding differences enables more powerful sharing of similarities. Importantly, everyone has the ability to make a unique contribution to issues that are important to the whole organisation. This title is from the best selling Lessons From the Wild Series,

Key Learning Points:

- Every individual is different and brings their own unique contribution
- Great teams recognise great talent
- Enhance people's appreciation for and the ability to work with people who are different.
- Embrace diversity...form multi-skilled, flexible and a highly creative 'Circle of Winners'

Related Topics:

Diversity, Communication, Motivation / Attitude

Duration: 4 Minutes
Purchase: \$390 +GST
Producer: LR Group South Africa



The Race

An unforgettable movie and book that aims straight for the heart and hits the target. Share this inspirational story of perseverance with your family, co-workers and team mates.

Presenting life's greatest lesson in a way that you'll never forget, this wonderful book tells the heart-wrenching story of a boy struggling against failure. As he runs—and keeps falling down—he remembers his father's powerful words of encouragement. And, like the advice that urges the boy toward the finish line, this book offers a profound, moving message that can help each of us run the “race of life.”

We all have "Races" we run and sometimes stumble along the way. Read this moving story of a boy and his will to keep running his race even after he falls. Read and re-read every time you need that reminder to get up and finish your race.

To find out more or enquire about MULTIPLE DISCOUNTS please contact us!

Duration: 8 Minutes & Book
Purchase: \$89 +GST
Producer: The Simple Truths Range

The Richest Man in Town

This book will transform the way your customer service team will serve each customer – play the movie and send home the book with every employee. A meaningful story to share with friends, family and all employees that is certain to make you laugh, cry and reflect on life.

The Richest Man in Town is a true story that captures the important things in life in an unforgettable way. It is beautifully written and will make you laugh, make you cry, but most importantly, will make you reflect on what life is about.

Sometimes we find inspiration in unexpected places. Author V.J. Smith dreamed of writing a book about one of our great leaders that changed the course of history and he filled his library with biographies of presidents and statesman. He was looking to find the key to what made their lives great. He ended up finding the man that would answer is questions in a Wal-Mart store in South Dakota. Marty was a simple man who ran a cash register. He worked hard and was good to people. Can it be so simple?

It makes a wonderful gift for your best customers, your employees, your friends and your family. They will love it, and love you for giving it.

To find out more or enquire about MULTIPLE DISCOUNTS please contact us!

Duration: 3 Minutes & Book
Purchase: \$89 +GST
Producer: The Simple Truths Range

The Simple Truths of Service

An unforgettable true story about a young man with Down's Syndrome who changes the culture of a grocery store by being creative and giving the customers more than they expect.

Best-selling authors **Ken Blanchard** and **Barbara Glanz** have written a book that any company can use to reshape their culture around serving the customer. Designed by **Michael McMillan** (The Race and Paper Airplane), this book and *free DVD* will become a customer-service classic. This story will grab your heart and get your creative juices flowing on ways to create "customer enthusiasm" in your organisation.

Ways to Use: Reinforce values, gift for new employees, corporate gift to clients.

To find out more or enquire about MULTIPLE DISCOUNTS please contact us!

Duration: 3 Minutes & Book
Purchase: \$89 +GST
Producer: The Simple Truths Range

The Spirit of the Dolphin

The dolphin is an animal of grace and joy. Its core behaviours represent its spirit. It's a spirit we can encourage and emulate in our lives, both at work and home.

In "The Spirit of the Dolphin", you and your viewers learn the keys to the dolphin spirit. You are encouraged to apply these in your life.

The five key elements to the spirit are:

1. Constantly learn and mentor
2. Champion the team
3. Make the most of diversity
4. Focus on the future
5. Seek joy in what you are doing

Against the backdrop of beautiful dolphin footage from some of the world's leading cinematographers, beautiful graphics and a superb soundtrack from composer Bruce Lynch, share "The Spirit of the Dolphin" with your team.

Duration: 3 Minutes
Purchase: \$390 +GST
Producer: Training Point Australia



Think Again

Many of history's greatest discoveries and inventions once looked impossible. It's a good thing that history's most brilliant scientists, inventors and entrepreneurs gave things a second thought.

Think Again is a humorous and inspiring look at some of history's most famous innovations and at how some very smart and successful people initially dismissed them as impossible. Sending a man to the moon, the invention of automobiles and airplanes, Pasteur's theory of germs and even surgery are all featured in this upbeat video that will start any meeting out with a bang.

Duration: 4 Minutes

Purchase: \$390 +GST

Producer: ABC Training U.S.A.

Tusks

From the best selling Lessons from the Wild Series, "Tusks" is an introductory video comparing lion (Fangs) and elephants (Tusks) to facilitate a discussion on leadership; corporate governance; values; new millennium organisations; ethics; resilience and the like. The video compares the predatory, competitive behaviour of the lion with the collaborative, communicative behaviour of the elephant.

Key Learning Points:

- Goals can be achieved ethically and in community
- Develop a nurturing team culture which strives for the common good
- Effective communication and sharing of information is critical
- Valuing relationships based on strong leadership and compassion for others is in the best interests of the team
- Planning and considering strategies and people is critical for survival, especially in tough times
- Celebrate success and accommodate failure

Related Topics:

Strategy, Teambuilding

Duration: 4 Minutes

Purchase: \$390 +GST

Producer: LR Group South Africa

Unlocking Conflict

Need the keys to conflict around your office? Well, here they are!

Unlocking Conflict! offers fast-paced, entertaining tools to handle conflict, from positive reinforcement of tried-and-true methods to new ideas for helping solve conflict issues in the workplace. Anyway you look at it,

Unlocking Conflict! is your master key to workplace harmony!

Key Highlights:

- Easily implementable solutions to workplace conflict.
- Innovative methods to help reduce conflict in many different situations.
- Fun music and progressive animations to engage the audience.

THIS ITEM IS PART OF A SERIES

Check out the entire series, LifeLine Series , and Check out these individual items in the series:

- Stress Tacklers!
- Activating Attitude!

Duration: 4 Minutes

Purchase: \$390 +GST

Producer: ATS Media U.S.A.

Village of 100 3rd Edition

The premise is simple: if the earth's population was shrunk to a village of precisely 100 people, with all existing ratios remaining the same, what would it look like?

When you think about the earth's population in terms of these smaller numbers, it becomes a powerful metaphor for the population of our own workplace and dramatically shows the need for tolerance and understanding in a diverse society. Village of 100 is a powerful tool to enhance cross-cultural awareness for both new and seasoned employees. Present the startling facts to help teams embrace differences and to help customer service representatives treat clients with a heightened sense of cultural compassion.

Village of 100 will help cultivate a more ethnically sensitive workforce which is a fundamental key for any great organisation.

Duration: 3 Minutes

Purchase: \$495 +GST

Producer: ATS Media U.S.A.



We Are the Ones

An inspirational short programme that encourages us to look to ourselves for leadership and positive change. Taken from A Message from The Elders, Hopi Nation, Oraibi, Arizona, this NEW programme will help any organisation come a step closer to recognising and achieving their goal

This brilliant new programme has multiples uses and many benefits for your organisation

It can be used as a meeting opener, closer, or as an inspiration piece. It can reinforce your current training.

Because it is short, it will hold viewers' attention and can be used over and over again.

We Are The Ones gives you a safe way to bring up tough topics like personal responsibility and change.

The programme covers a lot of topics in a short amount of time. You can focus on what your organisation needs.

There are three versions of this program: The original, with graphic text, and music only (no speaking). These give you more training options.

Along with group training, it can be used for personal, individual training.

Key Messages:

Take Action.

- Go back and tell people that this is the hour.

Work Together.

- Create Your Community.

Turn To One Another.

- Do not look outside yourself for a leader

Let Go Of The Past & Change.

- There will be those who will be afraid.
- They will try to hold on to the shore.
- We must let go of the shore and push off into the river.

Celebrate.

- See who is there with you and celebrate

Be Inspired.

- Find courage,
- Face the future,
- Work together

Duration: 5 Minutes

Purchase: \$390 +GST

Producer: Starthrower U.S.A.

What's Holding You Back? Meeting Opener

We all face obstacles but amazingly some of the most successful people in history have overcome some of the most difficult obstacles.

Amelia Earhart, Franklin Delano Roosevelt, Henry Ford, Abraham Lincoln, Thomas Edison and Helen Keller are profiled in this 3 minute motivational meeting opener.

Watch how these great historical figures overcame deafness, blindness, Polio, poverty, sexism, stereotyping, bankruptcy, homelessness and much more.

A great way to start or close any business meeting or training, What's Holding You Back? will put your staff in the right frame of mind for success.

Duration: 3 Minutes

Purchase: \$390 +GST

Producer: ABC Training U.S.A.

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